

Plasma & Thermal Coatings Ltd

Sales Manager

We are a world class leader in the provision of engineered, thermally sprayed coating solutions to all industry sectors. We have an enviable track record for innovation and have developed a reputation as a technologically advanced and responsive supplier within our field. We hold ISO 9001:2000, AS9100, OHSAS 180001, ISO 14001, NADCAP and RR Sabre accreditations.

Due to our continued success and to support our growth strategy, we need to strengthen our management team with a high calibre hands on individual to drive business growth. The position of Sales Manager is a key appointment reporting directly to the Managing Director.

The successful candidate will be responsible for sales growth and for delivering superior value to our customers. You will have a proven track record in winning business and sales management.

You will be educated to degree level in a relevant technical discipline with the ability to read and understand engineering drawings.

You will be results driven, highly self motivated with excellent negotiation skills and the ability to identify and develop opportunities for sales growth. Being well organised and an effective communicator, you will enjoy the challenge of working with people at all levels in our business. You will be commercially aware and accustomed to reaching challenging sales targets. The role involves UK travel and you should be prepared to stay away from home as business needs dictate.

For the right candidate there will be a generous remuneration package including exceptional benefits such as; company car, non-contributory pension, life cover, private health care and generous performance related bonus.